
University of Wisconsin-Whitewater



Department of Economics

Fall, 2001

Newsletter

VOLUME 3, No. 1

ECONOMICS DEPARTMENT FORUM



“The Economic Ramifications of the September 11 Terrorist Attacks.”

The Department of Economics in conjunction with the Whitewater Economics Society sponsored a forum on “The Economic Ramifications of the September 11 Terrorist Attacks.” The forum took place on the evening of September 26, 2001 from 5:00 to 6:15 in Carlson Hall. Over 100 students, faculty, staff and community members from the Whitewater area attended the event.

The first response to the terrorist attacks was shock, anger, fear and confusion. Now that the magnitude of the events that occurred on September 11, 2001 has started to sink in, people are also wondering about the consequences of the acts on jobs, industries and the entire economy. Members of the Department of Economics, including Professor Bhargava, Associate Professor Skidmore, Assistant Professor Heinrich, Assistant Professor Anstine and Special Lecturer

(Continued on Page 2)

ECONOMICS DEPARTMENT SCHOLARSHIP

The Department of Economics and the University of Wisconsin-Whitewater Foundation are collaborating on fund raising to endow the James Hellie Scholarship. Dr. James Hellie was appointed as the first chair of the Department in 1962. James Hellie received his B.S., M.A., and Ph.D. from the University of Minnesota. His estate has provided \$5,000 and the Department would like to raise \$5,000 by the end of 2002. An endowed scholarship requires \$10,000. The first scholarship to an economics major would be given in 2003. Two faculty members have already pledged \$1,000 by the end of the year.

We invite you to become our partners in this unique endeavor.

MEET OUR NEWEST TENURED FACULTY



Congratulations to **Mark Skidmore** who was recently promoted to Associate Professor with tenure. Mark Skidmore joined the Department in the fall of 1998. He received his Ph.D. in Economics from the University of Colorado in 1994. Prior to joining the

UW-Whitewater staff he taught at the Air Force Academy and at Northern Illinois University. His areas of research include economic development and state and local public finance. Mark has published a number of articles in journals such as the *Economic Development Quarterly*, *Economic Inquiry*, *Growth and Change*, *Journal of Urban Economics*, *National Tax Journal*,

Public Choice, Public Finance Review. Mark's current research focuses on issues in the economics of natural disasters, government health care spending, and gasoline pricing.

One of Mark's current projects is funded by a grant from the Urban Institute. In this research, Mark and his coauthor (David Merriman of Loyola University) examine patterns in state government health care spending growth. Their research shows that state governments that spent the least in health care per capita grew at the fastest rates, whereas states that spent the most ten years ago grew at the slowest rates. This pattern of convergence in spending is most pronounced for health care spending but convergence is also observed in other categories of state government spending. Mark and David's work attempts to explain this phenomenon.

Mark and his wife (Kate) live near Whitewater Lake in the heart of the southern end of the Kettle Moraine. They keep busy tracking the whereabouts of their son Jack, who is almost two. They also enjoy mountain biking, hiking, cross country skiing, and sailing. Jack and his parents are looking forward to the birth of a younger sibling who is due to arrive in March of next year.

(Forum continued from Page 1)

Bashaw addressed some of the possible impacts the acts will have on our society.

The forum started by providing an overview of the act and how economics can be used to explain some of the events. The talk then turned to examining some specific issues regarding labor markets for the airline industry, urban issues in addition to the overall implications for the U.S. economy. The floor was opened to the audience. Dozens of individuals had questions and comments on topics from everything about how insurance markets would be affected to the impact of loss dollars in the tourism industry.

The presentation then turned to possible overall global impacts of the activity. The audience had questions about how trade would be affected and whether there might be capital flows from countries with large Muslim populations. The forum ended with the realization that the U.S. will be far more involved globally than before.

The Daily Jefferson County Union of Thursday, September 27, 2001 carried complete coverage of the Forum.

Letter From The Chair

I am very pleased to announce the Department's James Hellie Scholarship Fund. This is an endowment for an Economics Department scholarship. Details are given elsewhere in the Newsletter.

The major achievement of the department since the Fall 2000 newsletter has been our progress in updating the curriculum by adding **three emphases** and making a number of changes in our courses. The Department formally adopted three emphases: **International; Economics and Business Policy, and Economics and Public Policy.** These have been approved by all the University committees and will appear in the new bulletin. The student benefits from this change by having the emphasis appear on their transcript, making them more marketable.

One of our faculty members, William Blankenau, was offered a position at Kansas State University in Manhattan, Kansas. William brought tremendous positive energy to our department in teaching, research and service. We have given him a leave of absence for one year in the hope that he will find his new position unacceptable (in spite of the higher salary, better teaching load, being closer to family and teaching in a Ph.D. granting institution) – but we are not holding our breath. We are very thankful for his contributions to the department while he was here and wish him well in his future endeavors.

Another major change for the department will be the retirement of Professor Kirk Kim. Prof. Kim, Ph.D., University of Utah, joined the department in Fall 1969. Prof. Kim started making contributions to the University immediately – he took part in making the Third Emerging Societies Institute, April 11, 1970, a great success. According to the then Chairperson, Dr. Everett Refior, Prof. Kim established himself early as an asset to the department: as an excellent teacher – personable, articulate and well liked by students and colleagues; a valuable colleague with a keen interest in all areas of Economics; and a faculty member who met all his obligations cheerfully and efficiently. The Department recognized these qualities and elected him Chair twice (1975 – 81 and 1993-1999). My colleagues and I thank him for all his contributions to the Department, College, University and the local community, and wish him well in the next phase of his life.

On another note, we are very proud of the accomplishments of our students and alumni (see other parts of the newsletter). Stephen Latin-Kasper (1968), Market Data and Research Director for the National Truck Equipment Association, was recently quoted in the Milwaukee Journal Sentinel on the subject of proposed tariffs on imported steel.

Please call us if we can help you in any way. The College of Business and Economics, under the

leadership of Interim Dean Christine Clements, has approved a new vision statement that calls for partnering with all our constituencies. I invite you to become a full partner with the Department of Economics.

Best wishes for the coming year.

Ashok Bhargava

GRADUATING SENIORS

Jesse Atkinson Interns in Washington D.C.

Jesse spent last summer interning at the U.S. Department of Commerce in Washington D.C. in the Trade Development division of the International Trade Administration. His primary projects included researching industrial trends and updating the reports on several domestic industries that are published in The U.S. Industrial Outlook. The most interesting industries were non-leather footwear and leather goods because of their sensitivity to international competition. He was also able to experience several stages of the trade policy process including a negotiations debriefing with the United States Trade Representative's office, and a discursive meeting between commerce officials and private industry representatives. The internship was arranged through the Washington Center, an educational foundation that coordinated housing and placed Jesse in a North American Free Trade Leadership program. Along with thirty other students from Mexico, Canada, and the U.S., he completed an intensive graduate style seminar in the political economy of North American Trade and an extensive lecture series. Although the internship was unpaid, Jesse was awarded a housing subsidy and asked to speak at the graduation. The entire experience gave him a new vision for his professional and academic future. Jesse plans to return to Washington D.C. shortly after graduation.

Kevin Selch Interns in Winnipeg, Canada

This past summer, economics major, Kevin Selch, worked as an intern for the International Institute for Sustainable Development (IISD). He worked at the Institute's head office in Winnipeg, Canada. As a NGO, the Institute reports on international conferences, specifically pertaining to sustainable development. The reports are published online for delegates in attendance and for stakeholders, who for various reasons, are not present at the meetings. IISD conducts research and publishes books and video documentaries with the intent

to influence discussions and create awareness of the issues that may otherwise go unnoticed. Although Kevin primarily worked as a project analyst in the accounting department, he was able to participate in other functions of the academic organization. The websites for IISD are www.iisd.ca and www.iisd.org.

2001 GRADUATES - ECONOMICS MAJORS/MINORS

CONGRATULATIONS

May 2001

- | | |
|-------------------------|-----------------------|
| <i>Kyle Beld</i> | <i>Sarah Bishop</i> |
| <i>Ryan Bornbach</i> | <i>Sean Dusha</i> |
| <i>Matthew Jensen</i> | <i>Timothy Kane</i> |
| <i>Ben Monty</i> | <i>Kyle Osterholz</i> |
| <i>Dylan Schleicher</i> | <i>Sarah Thompson</i> |
| <i>Bryan Wojik</i> | |

December 2001

- | | |
|-----------------------|------------------|
| <i>Jesse Atkinson</i> | <i>Joel Kohl</i> |
| <i>Eric Mullarky</i> | |

SCHOLARSHIPS AND AWARD

The Department granted three scholarships of \$300.00 each for the new academic year. These scholarships are funded by faculty, staff and alumni. Carmen Peters and Gwendolyn Kast were recipients of Economics Department scholarships and Joel Kohl received the Stuart M. Rich Memorial Scholarship. The latter one was given for this year only by an anonymous donor.

Jesse Atkinson was named the winner of the annual Wall Street Journal Award, given to the outstanding senior majoring in economics. It consists of a year's subscription to the newspaper and a metal, and includes his name with the other winners nationwide in The Wall Street Journal in an October issue. UW-W economics students have been receiving this award since 1957.

Many thanks to our generous alums for their financial help!

FACULTY AND STAFF

Over the past year **Professor Jeff Anstine** has continued to teach new classes while pursuing various research activities. Dr. Anstine has presented his research at two national conferences, the Eastern Economic Association Meetings, in New York, NY, in February 2001 and the Midwestern Economic Association Meetings, in Cleveland, OH, in March 2001.

In addition, he presented "The Impact of Economic and Political Variables on Recycling and Waste Management Decisions in the United States," at the 11th Annual Conference of the European Association of Environmental and Resource Economists, in Southampton, United Kingdom, during June of 2001.

In addition to three publications Jeff also has three articles under review; "The Impact of Economic and Political Variables on Curbside Recycling in the United States," at the *Journal of Business and Behavioral Sciences*, "Property Values in Rural Areas When Dual Noxious Facilities are Present," in *Growth and Change* and "All Natural and Organic Dairy Products: Do Consumers Know the Difference?" in *The Journal of Consumer Affairs*. Among other scholarly activities over the past year he has served as a referee for *The B.E. Journal In Economic Analysis and Policy*.

Jeff has participated in conferences in Wisconsin, mostly pertaining to teaching. In July 2001, he attended a conference that focused on distance learning; "Virtual Pedagogy: Web Based Teaching and Learning," in Oshkosh, WI. And in October 2001, Jeff presented a paper, "The Challenges of Teaching over the Internet" at the biannual Wisconsin Economics Association Meetings in the Wisconsin Dells, where he was also elected Vice president of the organization.

Professor Anstine continues to give talks to the general public about different areas of economics. At what is turning into a yearly event he provided an overview of the economy at the National Association of Purchasing Management, in February 2001, in Rockford, IL. And in September, Jeff sponsored a forum on "The Economic Ramifications of the Terrorist Attacks," with other members of the Department of Economics.

Lecturer David Bashaw, has been keeping busy with research and writing. He is currently researching the demographics of pharmaceutical expenditures for use in prescription drug benefit program development. His other research interests include labor aspects of the health care field such as physician job satisfaction.

This academic year he is also keeping busy by being an academic advisor for the Sigma Sigma Sigma Sorority. In his free time, Dave enjoys going to Milwaukee Bucks and Green Bay Packer games.

Professor John Dominguez continues to provide service to the University via his involvements in UW-Whitewater Latino Student Programs Advisory Council, Student Retention Services Advisory Committee, Ronald McNair Mentor Baccalaureate Scholarship Program Research Advisor/Mentor, Advisory Committee on Precollege Programs: Educational Talent Search, Summer Academic Camps and Upward Bound.

Professor Dominguez was on sabbatical during the Spring 2000-01 semester. He conducted research on global financial crises, and he traveled and lectured at the University of Havana, Cuba.

Professor Jerome Laurent has kept very busy this past year. University committee work occupied much of Professor Laurent's time, including service on the Faculty Personnel Rules Committee (the rules are being rewritten and updated to reflect current condition of faculty employment), the Roseman Teaching Award Committee, the Campus Land use and Planning Committee, and the General Education Review Committee. He continues as co-advisor (with Professor Jeff Anstine) of the Whitewater Economics Society. Service off campus included the Research and Awards Committee for the Association for Great Lakes Maritime History. He reports that he has had a paper accepted for publication in the *International Journal of Maritime History* in the December 2002 issue. It deals with concentration and control in Great Lakes transportation during the 1915-1940 period. A book review, his second one published by EH. NET, the online book review service of the Economics History Association, came out this past July.

Dr. Laurent and his wife, Virginia, traveled with their children, Kathy and Tom, on a UW-W sponsored tour of the "best" of Ireland. A great time was had by all! (Whether they would have taken this trip after September 11th is another matter.) Tom was recently transferred from Firststar Bank in Milwaukee to U.S. Bancorp in Minneapolis as the result of their merger. He now is an Asset/Liability Management Analyst there. As usual, Professor Laurent sends his greetings to all graduates in economics. Please let us know what you are doing during these interesting times.

Professor Denton Marks has had a busy year. He presented a paper on firms in transition in the transition economies of Central and Eastern Europe at the annual meeting of the Midwest Business Economics Association in Chicago in March. Over the summer, he completed research on two papers which have been accepted for publication--one on the contribution economic education can make to management training in transition economies and one on "academic standards as

public goods" and the challenge of maintaining academic standards in the university. He completed a third paper on issues raised by the accession of Central and Eastern European countries to the European Union and presented the paper at a conference in Brno, Czech Republic, in early September. His summer wasn't all work, however--he still managed to travel with his wife to Switzerland and France for a little R&R and, of course, finish a few projects around the house.

He invites former students to keep in touch--it's always a treat to find out what our alumni are up to.

ADVISORY BOARD

Advisory Board Meeting, April 26, 2001

Keith Krinke, Chief District Operations
Wisconsin Technical College System

Keith received his BBA from UW in 1968 with majors (double) in Economics and Management. His Masters degree was received in 1990 from UW-Madison in Public Policy and Administration. In addition to working as the Chief, District Operations for the Wisconsin Technical College System, Keith teaches for the UW-Extension as adjunct faculty in the Public Manager Program. He received the distinguished alumni (service) award from UW-W last year.

On a personal note---his daughter Sarah is the



Assistant Head Resident at Fischer Hall and is in the graduate school of education at UW-Whitewater.

Employers like crisp, clear resumes which contain detail related to the specific position applied for by the candidate. A general resume should be re-written to tailor the student's educational background and job

experiences (even if only summer jobs) to the Abilities, Skills and Knowledge of the job they are seeking. For example, lists of courses with some short explanations of the knowledge acquired in each and how they relate to the job sought; work experiences with similar tie in to the duties and responsibility level of the job sought, and/or other life experiences or interests which relate to the job sought are very valuable in distinguishing a candidate from another candidate for the same job. Thus, highly recommended is the "tailored" resume which emphasizes these things to each job sought. Careful "tailoring", however, does not mean "over enhancing or stating candidate qualifications".

Under the "tailoring" approach, a student may have a dozen or more resumes when seeking the same number of jobs--one for each. The basic resume' information such as grade point, level of education, is constant but the "Tailored" portion covering courses and work experiences changes in content and emphasis depending upon the job description duties, abilities, skills and knowledge for the position sought. Computers and word processing make this a relatively simple task to accomplish--it is worth the effort.

Don't forget to clearly delineate in a resume' the employment or extra curricular activities undertaken concurrently with education. Multi-tasking is a preferred skill in many situations. Of course, awards, offices and other such items often signal leadership abilities and should also be mentioned.

Internships are especially valuable--especially if applicable to the position sought. Again, "tailor" the skills, knowledge and abilities gained or honed during the internship to the job sought. Also, tangible work products such as a report, policy change or other item should be mentioned. Results are always valuable. Do not include these output items with your resume' or application--but have them available as a portfolio item when interviewing.

Independent study subjects should be used in a manner similar to the internships. Especially valuable are mentor type comments from a major professor in charge of the independent study. Obtain permission to use the professor as a reference.

Rob Malewicki, Vice President of Marketing Lab Safety Supply, Janesville, WI, since 1989
Rob received his BBA in Marketing from UW-W in May 1986 and went on to get his MBA Marketing from UW-W in December, 1993.

Prep for Job Market, Resume Builder Suggestions"

Rob's wife Debra Malewicki is Director of the Wisconsin Innovation Service Center at UW-W and part-time faculty in the Marketing Dept. They have two children, a daughter working at CDW in Chicago and a son who is a Junior at Milton High School.

“Lab Safety Supply - LSS Intern Program”

Lab Safety Supply’s intern program aims to recruit high potential college students and develop them into high potential employees. College students sophomore year and beyond are eligible to apply.

Qualifications for interns include:

- Candidates must have a 3.0 (B) average with a minimum 12-credit course load. Selection will also include curriculum focus and a one-page essay to evaluate communications skills and attitudes.
- Interns work 10 to 20 hours weekly depending on course load and LSS workload. They can flex up to 40 hours weekly in summer if they choose to.
- Interns rotate within the company. For example, a two-year term intern may begin working in Marketing for six months, and then rotate through positions in Operations, IS, and HR/Finance at six-month intervals thereafter. The rotation allows the intern to learn about all LSS business processes prior to being offered a regular position at the company.
- Department managers submit a project plan as an application for an internship; selection is based on availability and needs at the department/division level.
- An intern can continue in the program year-to-year if he/she continues to achieve high performance ratings. If not, the internship will be considered completed after the next closest college semester.
- Compensation is at least equal to an equivalent part-time position in that area, and indexed to that wage for annual increases. Interns are eligible for half tuition reimbursement annually (up to \$2,500 annual max-full reimbursement on any courses requested or required by the company).

Upon successfully completing an internship at Lab Safety, interns will be offered a regular position with the company in their area of speciality. This may be a short-term position prior to a regular position becoming available.

For more information, contact Jim Versweyveld, Manager of Employment and Compensation, at 608-754-2345, e-mail J.Versweyveld@LabSafety.com.

Susan Parks as Director of the Center for Economics Education, spoke to several classes of pre-service students about incorporating economics into elementary and secondary lesson plans, attended the National Conference for Economic Education, and is working with the Department of Financial Institutions to set up conferences in Beloit to develop understanding of financial planning for teachers, students and the community in general. In addition, the Whitewater Center is participating in a graduate internet course for in-service teachers called "Economics Education for Elementary and Secondary Teachers."

Wisconsin Economics Association News

Susan Parks, as President of the Wisconsin Economics Association for 1999-2001, developed a conference in the Dells for October 19 and 20th. Included were speakers from the Department of Workforce Development, Department of Financial Institutions, The Institute for Wisconsin's Future, Wisconsin Attorney General Jim Doyle, and Economists from various academic institutions around the state. The conference was well attended and highly evaluated by participants.

Current Majors/Minors

Carmen Peters, Senior
Economics major, Finance minor
Peterscm07@mail.uww.edu

This fall I am tutoring Economic related subjects to students who participate in Academic Decathlon at New Berlin West High School. I currently participate in Project Assist for students at UW-Whitewater.

Last semester I was fortunate to receive a scholarship through the Department of Economics. I look forward to graduating in Spring 2002.

Emeriti Faculty

Tony Paylick is the president of the Whitewater Chapter of World Federalists. Currently they are working on ~~is a~~ ~~career related~~ ~~economic~~ ~~establishment~~ of the

International Criminal Court, and payment of dues to the United Nationals by the United States.

This time of year Tony and his wife, Lenore, look forward to three weeks in Mexico where they live just 300 yards from the Pacific Ocean where, from their veranda, they can watch the pelicans flying low over the waves. Very relaxing. A perfect place for reading, writing and contemplation.

Lenore and Tony live a rather tranquil life with their four cats in Whitewater and their eternal hope is for a peaceful life for everyone on this planet.

Everett Lee Refior, received one of three Wisconsin Peacemaker of the Year awards October 20, 2001 from the Wisconsin, Network for Peace and Justice.

Refior won the honor in the category for those older than 65. One of those who nominated him said, "He puts his money where his mouth is, such as traveling to the Hague Appeal for Peace in the Netherlands and to the United Nations Conference on Population and Development in Cairo so he can report first-hand on the issues."

Refior was honored for 60 years of peace activities, starting during World War II, when he served about 15 months in the Civilian Public Service and 30 months as a noncombatant Army medical technician. In 1960, he founded the Whitewater World Federalist chapter; he was president of the WFA Midwest Region for 14 years and served on the WFA national board.

Whitewater Economics Society

The Whitewater Economics Society (WES) under the leadership of Jesse Atkinson and Gwen Kast has held several events this fall semester. WES exists to support students studying economics at Whitewater, to foster interaction between faculty and students, and to provide an area to discuss current economic issues. The student organization kicked off the year with a well-attended cookout for faculty, majors, and perspective majors. Immediately following the cookout WES cosponsored a faculty forum to discuss the economic implications of the attacks on September 11. Students and interested citizens filled the Carlson Building lecture hall to capacity and were eager to listen and discuss the various ramifications and possibilities that may occur.

The group has also heard reports and internship finding tips from Kevin Selch, who interned with The Institute for Sustainable Development, and Jesse Atkinson, who interned with the U.S. Department of Commerce. Beth Norris, Project Coordinator at UW-Parkside, spoke to the club on November 7, 2001

sharing her experiences in creating and implementing programs in Southeastern Wisconsin.

Keith Krinke, Chief, District Operations for Wisconsin Technical Colleges and a graduate of UW-Whitewater and UW-Madison, spoke to the group on November 14, 2001 and shared his insight on graduate education and public sector careers that utilize an economics background. WES is planning a trip to the Federal Reserve Bank of Chicago next semester. WES is always interested in having alums share their knowledge of the real world and work with them. Let WES (whitwatereconomics@hotmail.com) or the faculty advisors, Jerome Laurent and Jeffrey Anstine, know of your availability.

Notes from Alumni

Dave Busch, 1973, BBA, Economics

After graduation Dave worked in the insurance business until 1999. During a trip overseas, Dave was held captive for six and one-half years. When he was released and returned to the U.S., he decided to move out of the city he lived in for over 25 years to a remote rural area in southwestern Wisconsin where he started two new businesses from scratch. He owns and operates Elk Run Enterprises LLC: The Inn at Elk Run and Elk Run Insurance and Financial Services located in Viola, WI. dbusch@mwt.net

Tim Kane, 2001, BS, Economics/General Business

Tim accepted a position with Alpine Bank of Illinois as a credit analyst. Future plans include attending UW-Milwaukee for a masters degree in Economics, probably starting in fall 2003. Tim would like to have experience from a financial institution prior to heading back to further his education.

David Lepage, 1996, BS, Economics/Computer Science
David can be reached at david/lepage@qtiworld.com

Chris Eisenhauer, 2000, BA, Economics/History

He would like more faculty updates! He enjoys reading about members of the department and what they are up to. Ceisenhauer@MyVisto.com

Jill Gunderson, 1994, BBA, Economics

She just finished her Ph.D. at Georgia State University in August and is working as an economist at Economic Research Services in Tallahassee, FL. Prior to her present employment she worked for five years as an economic analyst at UPS headquarters in Atlanta, and taught part-time at Georgia State University and

Kennesaw State University. jgunderson@ersnet.com

John Larson, 1994, BBA, Finance/Economics

John is a consultant for BBK where he assists in the preparation of financial modeling, cash management, negotiations with vendors, due diligence and viability analysis, and financial restructuring for his-risk financially distressed companies.

Prior to BBK he was a Senior Field Examiner for CIT, playing key roles in the financial structuring of manufacturers and distributors throughout the U.S. He performed analysis of prospective clients to assessment and supervision during bankruptcies and liquidations, John was the financial institution's front line on deals ranging from \$3 million to +\$100 million.

John has also worked for Northern Trust where he performed analysis and audit functions on pension funds for public and union entities with portfolios upwards of \$1 billion. He is also an associate member of the Association of Certified Fraud Examiners.

Stephen Machotka, 1996, BS, Economics/Real Estate

Stephen is Assistant Vice President of Business Banking for Associated Bank in Madison, WI. He married Kim in 1996 and they have one daughter, Morgan.

Jesse Noel, 1992, BBA, Finance/Economics

Jesse completed a Masters in Finance from UW-Madison in 1994, and completed the second level of the Chartered Financial Analyst Program as administered by Association of Investment Management & Research (AIMR). Currently Jesse is a portfolio manager for Potomac Mutual Funds.

Dylan Schleicher, 2001, BBA, Economics/Finance-Real Estate emphasis. Dschleic@StarkHomes.com

Dylan wishes all Alumni, Professors, and current students health and happiness. If you haven't seen him around much lately, it should come as no surprise. He is currently working just as hard in the "Real World" as he did in college. Dylan is currently employed by 3 companies full-time and is immersed in activity. He works for M&I Bank in Madison as a full-time Banker which covers a broad array of financial fields. He also works for Edwards & Co. Building, and Design LLC as a Sales and Marketing Advisor and also oversees new home construction. In conjunction, he has been a Realtor for the Stark Company for nearly a year and a half now, and appreciates helping people find the home of their dreams!

Robert Schultz, 1963, BS, Economics

Robert is married with two adults sons. He retired from Penton Media, Inc. in December 2000 and spends his time on the golf course. Robert always enjoys haring from the Phi Chi's. carob@core.com

Gerry Simon, 1971, BS, Economics

Gerry works as a Database Administrator and is currently enrolled in the MCS Masters Degree program at UW-Whitewater. gesimon75@hotmail.com

Editor: Ashok Bhargava Co-Editor: Christie Kornhoff
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11/08/01